



After graduating from Liberty, Nancy decided to become a Nittany Lion by attending Penn State. She graduated in 1965 with a Bachelor of Science degree in Mathematics and was subsequently hired as a Software Analyst in the Scientific Research Division of Eastman Kodak Company, Rochester, NY. This division worked on classified space projects, including the Lunar Orbiter project.

Over time, Nancy became a System Programmer, maintaining Kodak's research division mainframe systems. She also worked closely with IBM, beta-testing their newest operating systems supporting the 360 mainframe series.

During her 7 year career, Nancy was instrumental in pioneering distributed programming, remotely connecting smaller mainframes to a larger primary mainframe using conditioned telephone lines, servicing various Kodak locations in and outside of Rochester.

Nancy left Kodak in 1973 and put her career on hold to have her first child, Karen. Karen, born in 1973, lives with her husband and two children in Hingham, MA., south of Boston. Karen received a Bachelor of Science degree in nursing (BSN) from the University of Vermont and a Master in Business Administration (MBA) from Simmons College (Boston). She works at Brigham and Women's Hospital in their process improvement area. Nancy's second child, Brian, was born in 1975 and lives with his wife and child in Menlo Park, CA., He holds two degrees in Mechanical Engineering; a Bachelor of Science from the University of New Hampshire and a Master of Science from Stanford University. Brian, an entrepreneur, founded his own business that services the Educational Technology marketplace.

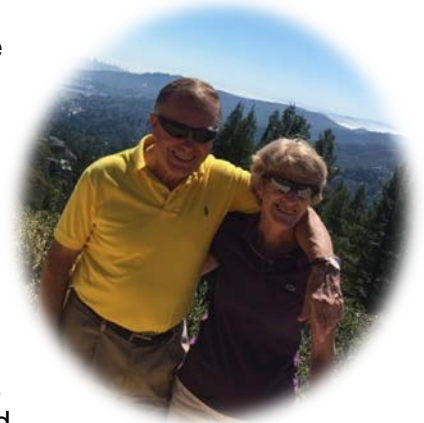
Nancy re-entered the workforce in 1976, starting as a part-time employee with I.P. Sharp Associates (IPSA). IPSA was an international time-sharing company that allowed a large number of organizations to use a remote mainframe computer without the expense of owning one. This was an era when personal computers (PC's) did not yet exist. Nancy was hired as an analyst to write end-user programs for Rochester based companies such as Xerox, Bauch and Lomb, and R. T. French. Using a program language (APL) which enabled significantly faster end-user program development, and its private international network, IPSA was able to service worldwide corporations, including large banking, investment, pharmaceutical, insurance, energy, and transportation companies. This enabled Nancy to work from home, utilizing an early version of email to communicate with customers and colleagues worldwide.

In the early 1980's, personal computers (PCs) entered the marketplace. Many smaller organizations started using PCs for their smaller end-user systems, reducing the need for time-sharing. Over time, this change led to the loss of market for IPSA. The market transition caused Nancy to move into a management position, overseeing people in Rochester and Toronto who were working on a non-time sharing special project in partnership with Kodak. During that time, she started working on software licensing agreements with IPSA customers and ended up becoming the company's Manager of Contracts. Still working part-time while raising her two children, Nancy did most of her work in the Rochester office or at home. When her children were grown, she traveled throughout western Europe, the US and Australia managing IPSA's contracts.

In 1987, IPSA was purchased by Reuters, the international news agency and a supplier of financial market data. IPSA had the largest historical financial data database in the

world which Reuters made into products to sell into their customer base. Nancy was chosen to be the Customer Support Group manager while retaining her job as Manager of Contracts for the IPSA products. Six years later (1993), Reuters divested the remaining IPSA line of business and Nancy and 30 employees formed a new company named Soliton, Inc. Nancy, who was also a co-founder, became Vice President of Marketing. As a start-up company with an ongoing revenue stream from legacy software products, Soliton established itself in the marketplace and became a trusted international software company. Soliton invested in developing a new software product that was sold into the financial technology marketplace to manage large databases of market data. As VP of Marketing, Nancy managed customer relationships, contracts, and the technical support group located in Toronto. In 2001, Soliton management decided the company needed additional operating capital from outside sources. This also required a change in Soliton's structure and leadership. In 2004, Nancy and the CEO were let go.

Nancy met her future husband, Ross Watts in 1980 and they were married in 2010. Ross, who is originally from Australia, earned his PhD in Finance and Accounting from the University of Chicago and was a professor of accounting at the University of Rochester. In 2005, Ross received a tenured faculty position at the Massachusetts Institute of Technology Sloan School, where he did accounting research and taught MBA and PhD students. He retired in 2014 and is now an Emeritus Professor.



Nancy moved from Rochester to Boston in 2006. Continuing her career, she was hired by Winchester Business Systems (WBS) as the Operations Manager. WBS was a small company that provided computer software business solutions to pharmaceutical and medical device industries for tracking clinical trials. Nancy established an ongoing revenue source for the WBS products while managing five employees who developed, documented and trained customers on the systems. Unfortunately, a year after Nancy was hired WBS ran out of funds and had to lay off most of their employees.

In February of 2008, Nancy joined FinAnalytica, Inc., as their Operations Manager. FinAnalytica, a company that develops and provides risk management software, is located in Sofia, Bulgaria and has its U.S. Sales office in New York City. Due to a major shift in FinAnalytica's organization, Nancy left the company in 2009 and retired permanently in 2010.

Nancy excelled in her career through persistence and hard work. The same can be said in her retirement. She is a member of the Winton Club, a 100 year old hospital women's auxiliary for Winchester Hospital in Winchester, MA. Member volunteers raise money to help support the hospital. Nancy also works as a volunteer for the American Diabetes Association. One way the Association raises funds is through their Tour de Cure event, a one day cycling event for people of all cycling abilities. The Tour de Cure events are held in nearly 50 cities in the United States. For the past 11 years, Nancy has been the Logistics Chair for the Tour in Boston. During that time, the Tour has grown from 250 participants raising \$300,000 to the 2017 Tour which had nearly 1200 participants and raised nearly \$800,000. The 2018 Tour de Cure, which will be the 12th year that Nancy has been the Logistics Chair, will include an added a 5K walk//run.

Aside from her volunteering activities, Nancy, along with Ross enjoy a variety of activities. They are skiing enthusiasts and spend part of their winter in the mountains of Utah. Nancy plays golf during the summer months and they both exercise frequently to stay in shape. On the sedentary side, Nancy enjoys knitting, sewing and needlework. Both have traveled extensively. Aside from the United States, they have been all over

western Europe, the United Kingdom, Scotland, Wales, Japan, Hong Kong, Beijing, Australia and New Zealand.

Nancy and Ross enjoy being seniors and plan to continue enjoying their family and ongoing busy life by staying active and physically fit.